



## Capability Statement

This capability statement focuses on the strengths, offerings, and unique value propositions of Podion, highlighting our expertise and dedication to enhancing learning and collaborative environments.

At Podion, we specialize in developing and enhancing collaborative spaces foster innovation, productivity, and connectivity. We offer tailor-made solutions and are committed to transforming learning and collaborative environments to meet the evolving needs of our clients. Our products, designed and engineered in Australia, along with our in house and off shore manufacturing capabilities, provide us with a competitive edge.

Our team approaches each project with a dedication to understanding the unique needs and objectives of our clients. By comprehensively working with and understanding the specific needs of our clients, we ensure that every aspect of our solution is functional, aesthetic, and economical. We collaborate with our stakeholders to suggest, adapt, and design solutions that not only meet but exceed expectations.

The Podion team has successfully designed and implemented collaborative spaces across multiple universities and campuses worldwide, leading to significantly improved user satisfaction, increased productivity, and enhanced user engagement. Our projects have encompassed small-scale refurbishments, state of the art new building installations, and campus wide initiatives.

Choosing Podion connects you with a team of dedicated professionals who are passionate about achieving outstanding outcomes. Our comprehensive strategy, fueled by a commitment to innovation and superior quality, makes us the perfect partner for your spatial projects. From the conceptual phase, we engage closely with all necessary parties, ensuring every detail is considered and every requirement is met.

If you would like more information on how Podion can revolutionize your learning and collaborative spaces, or to start a conversation about your specific needs, please reach out to us.

# For Corporate & Commercial Venues

- With a proven track record of over 30 years, Podion is dedicated to providing high-quality lecterns for hotels, convention centres, event venues, boardrooms, meeting rooms, training centers, conference rooms, lecture halls and exhibition halls.
- Our AV Podium lecterns feature built-in AV capabilities, adjustable heights, digital signage, logo panels, storage shelves, cup holders, and more, ensuring a seamless and professional presentation experience.
- Discover the unmatched functionality, sleek designs, impeccable craftsmanship, and custom options that make our lecterns the preferred choice for all professional environments.



# For Government & Defence

- Podion provides height-adjustable, custom AV podiums and multimedia lecterns to government departments globally, including NASA, showcasing our ability to meet the highest quality and performance standards.
- Each lectern is crafted for exceptional functionality and ease of use, with custom branding options to complement any venue's aesthetics.
- Ideal for press conferences, council meetings, ceremonial events, training facilities, conference rooms, and public meeting spaces, our lecterns offer versatile solutions for a wide range of official functions.



# For Education

- Podion provides custom, height-adjustable lecturer podiums and multimedia lecterns to educational institutions worldwide. Our innovative AV solutions transform universities, schools, and colleges by enhancing teaching, learning, and collaboration.
- Each lectern is built with durable materials, designed for ease of use, and integrates seamlessly with AV systems. This ensures they can adapt to new technologies and meet the evolving demands of modern educational environments.
- Our lecterns are perfect for auditoriums, lecture theatres, classrooms, training rooms, and flexible learning spaces.

