



Corporate Profile

DSTECH
YOUR AGILE DISTRIBUTION PARTNER

Who We Are

Established in **2020**, DSTECH is **100% Australian owned and operated** and all about delivering **top notch customer service, competitive pricing, and lightning-fast turnaround times.**

As part of the **Dynamic Supplies family**, one of Australia's leading distributors of print hardware and consumables, IT and consumer electronics since 1994, DSTECH has state-of-the-art distribution facilities in **Brisbane, Sydney, Melbourne, Perth, Adelaide and Auckland.**

Our extensive warehouse capabilities mean we can fill your orders quickly and accurately, every single time, and our swag of industry awards for **supply chain and customer service excellence** and **Supplier of the Year** accolades are a testament to this.

We've got strong partnerships with some of the world's leading manufacturers, allowing us to bring you **high-quality, life-enriching products** across computing, networking, home security and automation, gaming, business, lifestyle accessories, and much more.

Our team is dedicated to providing **knowledgeable support** and **exceptional account management**, backed by **great logistics.**

Thanks for choosing DSTECH as your agile distribution partner!



Melbourne



Brisbane



Adelaide



Perth



Sydney



Auckland NZ

The DSTECH Difference

With a proud history of award-winning customer service and supply chain excellence, the DSTECH team are here to help. Some of the key benefits from trading with us are:

- **100% Australian Owned & Operated**
- Committed and experienced team
- **Dedicated account management**
- Competitive pricing and industry-leading turnaround times
- **Direct shipping and same / next day delivery options**
- End user marketing support
- **Large stock holdings**
- Warehouses in Brisbane, Sydney, Melbourne, Adelaide, Perth and Auckland



Direct Shipping

We have long been supportive of direct ships as a means for you to efficiently market your business and manage your inventory. Our **customisable direct ship service** allows you to offer **same day delivery**, direct to your customer, eliminating double-handling and multiple delivery charges. This ensures the same speedy and reliable service we provide to you is also provided to your customers. Ask us about this service today to learn more!

Product Range

DSTECH stocks an extensive range of products from leading manufacturers, including:

- **Business desktop computers**, servers, laptops & Docking Hubs
- Business and consumer-grade **networking equipment**
- **Power protection**, including UPS, surge protectors and power boards
- **Audio** products, including speakers, microphones, headphones and headsets
- **Gaming** products and accessories from leading vendors
- **Smart Home & security** products, including lighting, hubs, cameras & controls
- 1000+ cable options with our exclusive **Lindy Cables range**
- Mobile **power banks** and chargers
- **Lifestyle and homeware** products
- **Audio Visual** products, corporate conferencing, Smart Digital Signage, cameras & speakers, home projectors
- **Print hardware and consumables** for inkjet, laser, copier and wide format
- Handheld and desktop **labellers** and associated consumables
- **Scanning solutions** and high speed IT peripherals, including monitors, keyboards & mice

Our Brands

Technology



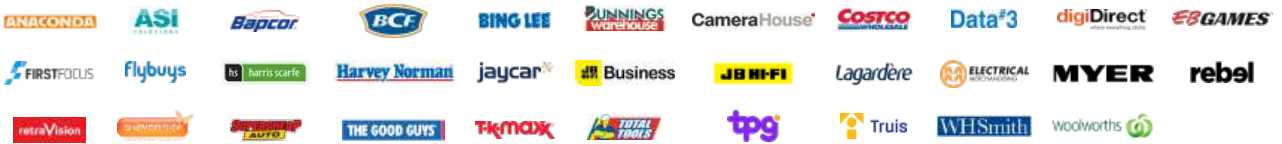
Print



Office



Our Customers



... & many more!



Our Specialties

Retail

DSTECH's modern retail distribution model is built on speed, reach and multi-category flexibility.

We are able to run a wide, flexible product and brand strategy because:

- we have great retail relationships
- we respond fast to solve issues
- we help to launch brands quickly and effectively
- our approach is human, not corporate

Commercial

DSTECH allows commercial partners to deploy technology faster, more reliably, and at scale - supported by local stock, agile logistics, and specialist expertise.

We remove friction from national rollouts with dependable speed and consistency and our local warehouses give customers what overseas suppliers and distributors can't: same-day dispatch, region-based fulfilment, stocked solutions and predictable supply.



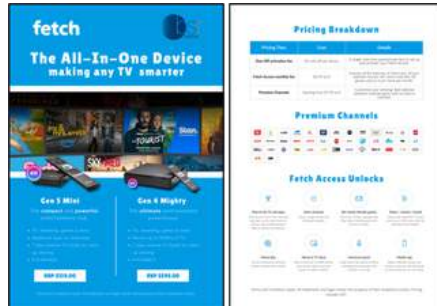
Our Services

Marketing Opportunities

eDM



Flyer



Web Banners



Signature Banner



Website Landing Page



Social Media



Sales Deck



DSTECH offers a suite of **integrated marketing services** designed to help our brand partners connect directly with the right reseller audiences. Through targeted eDMs, flyers, website and email signature banners, social media, dedicated landing pages and sales decks, we **amplify brand and product visibility** across multiple touchpoints within our reseller network.

This coordinated approach helps **drive awareness, educate resellers, support sales conversations** and ultimately **increase engagement and demand**, ensuring products are seen by the right customers.

Our Services

Events

Regional Roadshows



Our regional roadshows **connect our brand partners directly with target customers** in key geographic markets.

These **face-to-face events provide valuable opportunities** for live product demonstrations, knowledge sharing and relationship building, while uncovering new sales opportunities.

Fully planned and executed by the DSTECH team, our roadshows remove the operational burden from partners, allowing them to focus on showcasing their products and engaging with customers.

Exhibition Support



DSTECH provides **end-to-end expo support** to help brand partners showcase their products to new and existing customers across B2B and B2C events nationwide.

Supporting small, medium and large-scale expos Australia-wide, we partner with brands from the initial planning stages through to on-site execution and staffing.

This **hands-on approach** ensures a professional, engaging presence that maximises exposure, customer interaction and overall event success.