



Axiom Edge Solutions Pty Ltd (AES) is an Australian-based business and engineering services company connecting the Australian and Chinese markets.

Our leadership team has over 30 years of international corporate and engineering experience, with strong understanding of both Australian and Chinese business environments and regulatory requirements. We provide practical, commercially focused support for cross-border projects and partnerships.

With established networks across Australia — particularly in the energy, resources, engineering and supply chain sectors — AES assists clients with market entry, local partnerships and project delivery.

AES is a member of professional and industry associations in both countries and operates under a DNV-certified ISO 9001 Quality Management System, ensuring consistent quality and compliance with international standards.

Our Mission

- Facilitate the introduction of high-quality Chinese energy and mining equipment, advanced technologies, innovation and investment into the Australian market
- Support Australian products and technologies in expanding into China
- Promote practical, long-term trade and technology collaboration between Australia and China

Market Positioning

- **For Chinese companies:** A trusted gateway and platform for entering the Australian market, providing local establishment support, strategic connections, compliance guidance and on-the-ground execution.

- **For Australian companies:** A reliable China sourcing and market expansion partner, connecting businesses with qualified Chinese suppliers, technologies and strategic opportunities.

Axiom Edge Solutions Pty Ltd (智锋澳新)

Axiom Edge Solutions Pty Ltd (智锋澳新) 是一家立足澳大利亚、专注连接中国与澳洲市场的国际商务与工程服务公司。

公司核心团队拥有 30 多年国际企业运营与工程产业经验，兼具东西方文化背景与全球视野，深谙中澳商业环境与行业规则。依托澳洲本地深厚的人脉网络及能源、矿业、工程技术与供应链领域资源，智锋澳新为客户提供高效、专业、可落地的跨境合作解决方案。

公司为中澳多个专业机构及行业协会会员单位，并通过 **DNV 认证的 ISO 9001 质量管理体系认证**，确保项目执行与服务质量符合国际标准。

核心使命

- 引进中国优质能源与矿山设备、先进技术、创新成果及投资进入澳大利亚市场
 - 协助澳大利亚优质产品与技术拓展中国市场
 - 促进中澳经贸与技术领域的务实合作与长期发展
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市场定位

- **中国企业进入澳洲市场的平台与窗口公司** —— 提供市场落地、资源对接、本地合作与合规支持
- **澳大利亚企业的中国供应链与市场拓展合作伙伴** —— 协助对接优质中国资源与战略机会